



**Agenda ASA Leadership Forum
Grand Hyatt, Athens, Hellas
5-7 September 2022**

Agenda

MONDAY 05/09

09:00 – 17:00

1-2-1 Meetings

11:00 – 11:30

Welcome & Introduction

- ASA Managing Director

11:30 – 12:15

Presentation 1: The Greek Job – How Did the Country Upturn the Effects of the Pandemic?

Greece is largely recognized as the one country in Europe to have weathered the pandemic effects the most successfully throughout summer 2021. This is thanks to the clairvoyance of its Authorities, and the flexibility of adaptation of its airports and the related value chain. Can there be lessons learned?

- Mr. Dimitris Papamichail, CEO Goldair Handling (conf.)
- Mr. Yiannis Paraschis, CEO Athens Airport
- Mr. Panos Nicolaidis, Chief Ground Operations Officer Aegean

14:30 – 15:00

Presentation 2: State of the Industry

2½ after the first lockdown measures, an exhaustive review of the current situation and the prospects for 2022 and 2023

- Ms. Viktoria Bolgar, Senior Economist IATA (conf.)

15:00 – 15:30

Presentation 3: Safety First – But at Which Price for GH?

A review without concession from an underwriter of the incidents and accidents afflicting air transport on the ground, with a closer look to the GH responsibility and a thought on if and how GH liability could be reconsidered

- Mr. Tom Fadden, Global Head of Aviation Allianz

16:00 – 17:00

Panel 1: NextGen GSEs – How is the industry coping with the transition to new GSE devices?

Enhanced, electric, automated... the gap between 'traditional' GSEs and the new generation seems to grow by the day. What do these new technologies bring in terms of safety, how will they transform GH as we know it, and who will finance the transition?

Moderator: Janis Balkens, CEO New & Emerging Markets dnata

- Mr. Mounir Khablachi, DG Alyzia
- Mr. Kristof Philips, COO TCR Group (conf.)
- Mr. Thomas Romig, VP Safety, Security & Ops ACI-World (conf.)
- Ryanair

18:30 – 21:30

Joint ACHL, AGS & ALF Welcome cocktail dinner
Exhibition Hall



TUESDAY 06/09

09:00 – 17:00

1-2-1 Meetings

08:00 – 09:00

ASA VIP Breakfast

on invitation only – Short address from the Chairman and DG

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09:15 – 09:45

Setting the Scene

- Mr. Atilla Korkmazoğlu, President GH & Cargo/ASA Chairman (conf.)
- Mr. Fabio Gamba, ASA Director General (conf.)

09:50 – 10:45

Panel 2: Brain & muscle drain – How can we turn GH attractive again?
It is a known fact; GH is suffering from a haemorrhage of workers. Tough conditions, low pays and lack of skill recognition have been blamed. Are there other, more underlying, factors and how can the industry, as a whole, face and help fix them?

Moderator: Sally Leible, President & CEO ATS

- Ms. Brigitte Press, SVP Ramp & Passenger Services Fraport
- Ms. Candance McGraw, CEO Cincinnati Int'l Airport (conf.)
- KLM Royal Dutch Airlines
- Ms. Sophie Wild, Divisional Director Aerospace Flight Global

11:00 – 11:30

Presentation 4: Can Growth Go Hand-in-Hand with Sustainability?

What are IATA priorities in order to restore passenger confidence and their members' profitability and sustainability? How do airline contractors fit in?

- Mr. Mehmet Tevfik Nane, Pegasus Airlines/IATA Chairman (conf.)

11:30 – 12:00

Presentation 5: Industry Standards vs. Regulation

IATA has stated, on the occasion of the ICAO HLCC in October 2021 that it was against any sort of GH oversight passed on to authorities, thereby advocating for status quo and the primacy of industry standards vs. regulation. Why and how so?

- Nick Caren – IATA (conf.)

14:15 – 15:15

Panel 3: What Future for Cargo Ground Handling Agents?

The pandemic has evidenced the crucial role that GHAs can play in the swift and safe shipment of sensitive materials, along with the whole air cargo value chain players. How can GHAs step up to the next tasks, and can their contribution to the future of this industry, which will continue to grow, be reconsidered so as to avoid possible bottlenecks?

Moderator: Barry Nassberg, Group CCO WFS

- Mr. Christopher Licht, COO Çelebi Cargo (conf.)
- Mr. Burak Kurt, COO Cargo NAS (conf.)
- Mr. Christian Bergfelder, Director Network Affairs DHL (conf.)
- Mr. Matthieu Casey, Senior Director Cargo Air Canada

15:20 – 15:50

Presentation 6: Airports in a Post-Pandemic World



From frozen investments and unpopular health measures due to Covid-19 to sustainability challenges, debt ratios and competition, how can airports and GSPs redefine a mutually sustainable working relationship?

- Luis Felipe de Oliveira, ACI-World (conf.)

16:00 – 17:15

Panel 4: Talking Heads – Build Back Better

The pandemic has evidenced the dysfunctions of an approach where GSPs are only seen and considered as the last element of a yet unique eco-system. Can a reset be implemented, one that would permit GSPs to offer employees credible career opportunities and where the infamous ‘race to the bottom’ would be a thing of the past? How can this be done?

Moderator: Fabio Gamba, DG ASA

- Mr. Steve Allen, CEO dnata (conf.)
- Mr. Hassan El-Houry, CEO NAS (conf.)
- Mr. Arturo Cassinelli, General Corporate Manager TALMA
- Mr. Warwick Brady, President & CEO Swissport
- Mr. Kerry Mok, President & CEO SATS (conf.)

17:15 – 17:45

ASA Award Ceremony: Most Innovative GSE Manufacturer or IT provider of the year

A panel composed of 7 experts will enumerate the 3 contending GSE manufacturers or IT providers of the year in terms of their contribution to innovative solutions, and enumerate the reasons why they have been selected. The winner will have its name on the ASA GSE Manufacturers’ Hall of Fame.

- Designation Committee¹ Chairman

Bartu Korgul
Committee

¹ The Committee is comprised of: 2 GHSPs, 2 airlines, 2 airports, 1 specialized journalist



WEDNESDAY 07/09

08:00 – 17:00

1-2-1 Meetings

09:00 – 10:00

Panel 5: Can GH Do Its Part in the Greening of the Industry?

Because at the origin of less than 0.1% of CO₂ emissions coming from air transport, GSPs are struggling to identify industrial initiatives to significantly cut their GHG emissions, other than at an individual level. What would it take to have the whole industry rallying behind one single banner?

Moderator: John Geddes, Corporate Affairs Director Menzies Aviation

- Mr. Mete Erna, MD Havaş (conf.)
- Mr. Sanjiv Edward, CCO Delhi International Airport
- Weihai Guangtai
- Mr. Haldane Dodd, Acting Executive Director, ATAG (conf.)

10:00 – 10:30

Presentation 7: Better Get Ready – Regulation is Coming

GH has traditionally been the fifth wheel of the wagon when it comes to regulation, with no specifically dedicated ICAO Annex for instance. But things are changing under the impulse of a few States, ICAO or EASA. Be careful what you wish for!

- Mr. Eduard Ciofu, Head of Air Operations Department EASA (conf.)

10:30 – 11:00

Presentation 8: SID – a Simple Tool to Help Improve Safety

According to IATA, GH-related incidents contribute to around \$ 4bn in damages per annum, thus keeping insurance premiums very high. ASA and a few bold GSPs use a powerful software to help measure and compare, in a de-identified way. Its contribution to safety is real and quite mind-boggling.

- Mr. Yogesh Parekh, SVP Operational Risk Menzies Aviation (conf.)

12:00 – 12:30

Wrap-up & Farewell

ASA Managing Director