



**Agenda ASA Leadership Forum
Grand Hyatt, Athens, Hellas
5-7 September 2022**

Agenda

MONDAY 05/09

09:00 – 17:00

1-2-1 Meetings

10:00 – 12:00

ASA Board of Directors Session

14:00 – 14:15

Welcome & Introduction

- ASA Managing Director

14:15 – 15:15

Presentation 1: The Greek Job – How Did the Country Upturn the Effects of the Pandemic?

Greece is largely recognized as the one country in Europe to have weathered the pandemic effects the most successfully throughout summer 2021. This is thanks to the clairvoyance of its Authorities, and the flexibility of adaptation of its airports and the related value chain. Can there be lessons learned?

- Mr. Dimitris Papamichail, CEO Goldair Handling (conf.)
- Mr. Alexandros Aravanis, COO Athens International Airport (conf.)
- Mr. Panos Nicolaidis, Chief Ground Ops Officer Aegean (conf.)

15:15 – 15:45

Presentation 2: State of the Industry

2½ after the first lockdown measures, an exhaustive review of the current situation and the prospects for 2022 and 2023

- Ms. Viktória Bognár, Senior Economist IATA (conf.)

16:00 – 17:15

Panel 1: NextGen GSEs – How is the industry coping with the transition to new GSE devices?

Enhanced, electric, automated... the gap between 'traditional' GSEs and the new generation seems to grow by the day. What do these new technologies bring in terms of safety, how will they transform GH as we know it, and who will finance the transition?

Moderator: Janis Balkens, CEO New & Emerging Markets dnata

- Mr. Kristof Philips, COO TCR Group
- Mr. Turhan Özen, Chief Cargo Officer Turkish Airlines
- Mr. Thomas Romig, VP Safety, Security & Ops ACI-World
- Ms. Patricia Cortada, Head of Ground Ops & Cargo IAG
- Mr. Mark Kamis, Managing Director Aviance Ghana

18:30 – 21:30

Joint ACHL, AGS & ALF Welcome cocktail dinner
Exhibition Hall



TUESDAY 06/09

09:00 – 17:00

1-2-1 Meetings

08:00 – 09:30

ASA VIP Breakfast

on invitation only – Short address from the Chairman and DG

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09:30 – 09:45

Setting the Scene

- Mr. Atilla Korkmazoğlu, President GH & Cargo/ASA Chairman (conf.)
- Mr. Fabio Gamba, ASA Director General (conf.)

09:45 – 10:50

Panel 2: Brain & muscle drain – How can we turn GH attractive again?

It is a known fact; GH is suffering from a haemorrhage of workers. Tough conditions, low pays and lack of skill recognition have been blamed. Are there other, more underlying, factors and how can the industry, as a whole, face and help fix them?

Moderator: Sally Leible, President & CEO ATS

- Mr. Nick Careen, SVP Ops, Safety & Security IATA
- Ms. Candace McGraw, CEO Cincinnati Int'l Airport
- Mr. Atilla Korkmazoğlu, President GH & Cargo Çelebi

11:00 – 11:40

Presentation 3: Can Growth Go Hand-in-Hand with Sustainability?

What are IATA priorities in order to restore passenger confidence and their members' profitability and sustainability? How do airline contractors fit in? Conversely, what do GSPs have in the pipeline to improve their GHG footprints?

- Mr. Mehmet Tevfik Nane, Pegasus Airlines/IATA Chairman
- Ms. Nadia Kaddouri, Chief Sustainability Officer Swissport

11:40 – 12:00

Presentation 4: Industry Standards vs. Regulation

IATA has stated, on the occasion of the ICAO HLCC in October 2021 that it was against any sort of GH oversight passed on to authorities, thereby advocating for status quo and the primacy of industry standards vs. regulation. Why and how so?

- Nick Careen, SVP Ops, Safety & Security IATA

14:15 – 15:20

Panel 3: What Future for Cargo Ground Handling Agents?

The pandemic has evidenced the crucial role that GHAs can play in the swift and safe shipment of sensitive materials, along with the whole air cargo value chain players. How can GHAs step up to the next tasks, and can their contribution to the future of this industry, which will continue to grow, be reconsidered so as to avoid possible bottlenecks?

Moderator: Mohammed Esa, SVP Commercial BusDev & Strategy WFS

- Mr. Alan Glen, VP Cargo Development Menzies Aviation
- Mr. Burak Kurt, Group COO Cargo NAS
- Mr. Christian Bergfelder, Director Network Affairs DHL
- Ms. Janet Wallace, SD Cargo Transformation Air Canada



15:20 – 15:50

Presentation 5: Airports in a Post-Pandemic World

From frozen investments and unpopular health measures due to Covid-19 to sustainability challenges, debt ratios and competition, how can airports and GSPs redefine a mutually sustainable working relationship?

- Luis Felipe de Oliveira, ACI-World

16:00 – 17:30

Panel 4: Talking Heads – Build Back Better

The pandemic has evidenced the dysfunctions of an approach where GSPs are only seen and considered as the last element of a yet unique eco-system. Can a reset be implemented, one that would permit GSPs to offer employees credible career opportunities and where the infamous ‘race to the bottom’ would be a thing of the past? How can this be done?

Moderator: Fabio Gamba, DG ASA

- Mr. Steve Allen, CEO dnata
- Mr. Hassan El-Houry, Group CEO NAS
- Mr. Warwick Brady, CEO Swissport
- Mr. Jost Lammers, CEO Munich Airport
- Mr. Richard Prince, CEO Aviapartner



WEDNESDAY 07/09

08:00 – 17:00

1-2-1 Meetings

09:00 – 10:00

Panel 5: Can GH Do Its Part in the Greening of the Industry?

GSPs are responsible for less than 0.1% of CO₂ emissions coming from the air transport industry. They are therefore struggling to identify industrial initiatives to significantly cut their GHG emissions, other than at an individual level. What would it take to have the whole industry rallying behind one single banner?

Moderator: John Geddes, Corporate Affairs Director Menzies Aviation

- Mr. Mete Erna, MD Havaş
- Mr. Sanjiv Edward, CCO Delhi International Airport
- Mr. Matt Chaffin, VP & GM Textron GSE
- KLM (invited)

10:00 – 10:30

Presentation 6: Better Get Ready – Regulation is Coming

GH has traditionally been the fifth wheel of the wagon when it comes to regulation, with no specifically dedicated ICAO Annex for instance. But things are changing under the impulse of a few States, ICAO or EASA. Be careful what you wish for!

- Mr. Eduard Ciofu, Head of Air Operations Department EASA

10:30 – 11:00

Presentation 7: SID – a Simple Tool to Help Improve Safety

According to IATA, GH-related incidents contribute to around \$ 4bn in damages per annum, thus keeping insurance premiums very high. ASA and a few bold GSPs use a powerful software to help measure and compare, in a de-identified way. Its contribution to safety is real and quite mind-boggling.

- Mr. Yogesh Parekh, SVP Operational Risk Menzies Aviation

12:00 – 12:30

Wrap-up & Farewell

ASA Managing Director